

## Avaya Solution & Interoperability Test Lab

Application Notes for InGenius Connector Enterprise 2.20 with Avaya Aura® Communication Manager 6.3 and Avaya Aura® Application Enablement Services 6.3 using Salesforce.com – Issue 1.0

#### **Abstract**

These Application Notes describe the configuration steps required for InGenius Connector Enterprise 2.20 to interoperate with Avaya Aura® Communication Manager 6.3 and Avaya Aura® Application Enablement Services 6.3 using Salesforce.com. InGenius Connector Enterprise is a CRM-VoIP integration tool that sits between the customer's phone system and a CRM application.

In the compliance testing, InGenius Connector Enterprise used the Device, Media, and Call Control interface from Avaya Aura® Application Enablement Services to monitor contact center agents on Avaya Aura® Communication Manager, to provide screen pop, call control, and click-to-dial features from the agent desktops connected to Salesforce.com.

Readers should pay attention to **Section 2**, in particular the scope of testing as outlined in **Section 2.1** as well as any observations noted in **Section 2.2**, to ensure that their own use cases are adequately covered by this scope and results.

Information in these Application Notes has been obtained through DevConnect compliance testing and additional technical discussions. Testing was conducted via the DevConnect Program at the Avaya Solution and Interoperability Test Lab.

### 1. Introduction

These Application Notes describe the configuration steps required for InGenius Connector Enterprise (ICE) 2.20 to interoperate with Avaya Aura® Communication Manager 6.3 and Avaya Aura® Application Enablement Services 6.3 using Salesforce.com. InGenius Connector Enterprise is a CRM-VoIP integration tool that sits between the customer's phone system and a CRM application.

In the compliance testing, ICE used the Device, Media, and Call Control (DMCC) XML interface from Avaya Aura® Application Enablement Services to monitor contact center agents on Avaya Aura® Communication Manager, to provide screen pop, call control, and click-to-dial features from the agent desktops. The agent desktops were connected to the cloud-based CRM provider Salesforce.com via an Internet browser.

## 2. General Test Approach and Test Results

The feature test cases were performed manually. Upon an agent log in, the application used DMCC to query device information and agent state, logged the agent into Communication Manager if needed, and requested device monitoring.

For the manual part of the testing, incoming ACD calls were placed with available agents that have web browser connections to Salesforce.com. All necessary call actions were initiated from the agent desktop and/or telephone. The click-to-dial calls were initiated by clicking on the contact phone number displayed on the agent desktop.

The serviceability test cases were performed manually by disconnecting/reconnecting the Ethernet connection to the ICE server.

DevConnect Compliance Testing is conducted jointly by Avaya and DevConnect members. The jointly-defined test plan focuses on exercising APIs and/or standards-based interfaces pertinent to the interoperability of the tested products and their functionalities. DevConnect Compliance Testing is not intended to substitute full product performance or feature testing performed by DevConnect members, nor is it to be construed as an endorsement by Avaya of the suitability or completeness of a DevConnect member's solution.

## 2.1. Interoperability Compliance Testing

The interoperability compliance test included feature and serviceability testing.

The feature testing focused on verifying the following on ICE:

- Use of DMCC logical device services to set agent states, including log in, log out, and work mode changes with support for pending modes and reason codes.
- Use of DMCC snapshot services to obtain information on agent stations and existing calls.
- Use of DMCC monitoring services to monitor agent stations and existing calls.
- Use of DMCC call control services to support call control and click-to-dial features.
- Proper handling of call scenarios involving inbound, outbound, internal, external, ACD, non-ACD, screen pop, drop, hold/resume, multiple calls, multiple agents, conference, transfer, long duration, send DTMF, click-to-dial from contact phone number, pending aux work, and reason codes.

The serviceability testing focused on verifying the ability of ICE to recover from adverse conditions, such as disconnecting/reconnecting the Ethernet connection to ICE.

#### 2.2. Test Results

All test cases were executed, and the following were observations on ICE:

- In general, mixed use of agent desktop and telephone to perform call control actions are supported. For the transfer and conference features, however, all actions need to start and complete from the same source.
- For blind transfer of outbound calls using the single step transfer service, the transfer-to agent may not receive a screen pop of the contact record associated with the called party on the PSTN. The screen pop is dependent on the PSTN service provider sending the connected number. For the same reason, the conference-to agent may not receive a screen pop for a conferenced outbound call.
- Depending on the agent desktop machine and internet bandwidth, call control actions may not always be accepted on the initial click. The acceptance can be improved by hovering over the call control icon to stop the icon animation prior to actual clicking, or by disabling icon animation via settings.

## 2.3. Support

Technical support on ICE can be obtained through the following:

• **Phone:** (613) 591-9002

• Email: <a href="mailto:icesupport@ingenius.com">icesupport@ingenius.com</a>

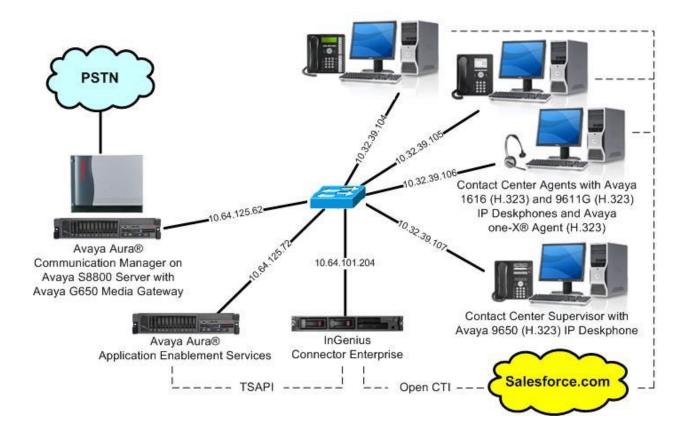
• Web: <a href="http://ingenius.com/resources/support/">http://ingenius.com/resources/support/</a>

## 3. Reference Configuration

The configuration used for the compliance testing is shown in **Figure 1**. The detailed administration of basic connectivity between Communication Manager and Application Enablement Services, and of contact center devices are not the focus of these Application Notes and will not be described.

In the compliance testing, ICE monitored the agent stations shown in the table below.

Device Type	Extension
VDNs	60001, 60002
Skill Groups	65081, 65082
Supervisor	65000
Agent Stations	65001, 65002, 65003
Agent IDs	65881, 65882, 65883
Agent Passwords	65881, 65882, 65883



**Figure 1: Compliance Testing Configuration** 

# 4. Equipment and Software Validated

The following equipment and software were used for the sample configuration provided:

Equipment/Software	Release/Version		
Avaya Aura® Communication Manager on Avaya S8800 Server with Avaya G650 Media Gateway	6.3.6 (R016x.03.0.124.0-21591)		
Avaya Aura® Application Enablement Services	6.3.3 SP1 (6.3.3.1.10-0)		
Avaya one-X® Agent	2.5.5 (2.5.50022.0)		
Avaya 1616 IP Deskphone (H.323)	1.350B		
Avaya 9611G IP Deskphone (H.323)	6.4.0.14		
Avaya 9650 IP Deskphone (H.323)	3.230A		
InGenius Connector Enterprise on Windows Server 2008  • Avaya DMCC XML  • Configuration Tool  • Connector Enterprise Open CTI	2.20 R2 Enterprise SP 1 6.1 2.20.230.8421 1.17		
Salesforce.com	Winter 2015		

## 5. Configure Avaya Aura® Communication Manager

This section provides the procedures for configuring Communication Manager. The procedures include the following areas:

- Verify license
- Administer CTI link
- Administer system parameters features
- Obtain reason codes

## 5.1. Verify License

Log in to the System Access Terminal to verify that the Communication Manager license has proper permissions for features illustrated in these Application Notes. Use the "display system-parameters customer-options" command to verify that the **Computer Telephony Adjunct Links** customer option is set to "y" on **Page 3**. If this option is not set to "y", then contact the Avaya sales team or business partner for a proper license file.

```
display system-parameters customer-options
                                                                     3 of 11
                                                              Page
                               OPTIONAL FEATURES
   Abbreviated Dialing Enhanced List? y
                                                 Audible Message Waiting? y
       Access Security Gateway (ASG)? n
                                                  Authorization Codes? y
       Analog Trunk Incoming Call ID? y
                                                              CAS Branch? n
A/D Grp/Sys List Dialing Start at 01? y
                                                               CAS Main? n
Answer Supervision by Call Classifier? y
                                                       Change COR by FAC? n
                                ARS? y Computer Telephony Adjunct Links? y
                ARS/AAR Partitioning? y Cvg Of Calls Redirected Off-net? y
         ARS/AAR Dialing without FAC? n
                                                             DCS (Basic)? y
                                                      DCS Call Coverage? y
         ASAI Link Core Capabilities? n
         ASAI Link Plus Capabilities? n
                                                     DCS with Rerouting? y
```

#### 5.2. Administer CTI Link

Add a CTI link using the "add cti-link n" command, where "n" is an available CTI link number. Enter an available extension number in the **Extension** field. Note that the CTI link number and extension number may vary. Enter "ADJ-IP" in the **Type** field, and a descriptive name in the **Name** field. Default values may be used in the remaining fields.

```
add cti-link 2

CTI LINK

CTI Link: 2

Extension: 60100

Type: ADJ-IP

COR: 1

Name: AES CTI Link
```

## 5.3. Administer System Parameters Features

Use the "change system-parameters features" command to enable **Create Universal Call ID** (**UCID**), which is located on **Page 5**. For **UCID Network Node ID**, enter an available node ID.

```
change system-parameters features
                                                              Page
                                                                     5 of 20
                       FEATURE-RELATED SYSTEM PARAMETERS
SYSTEM PRINTER PARAMETERS
                        Lines Per Page: 60
 Endpoint:
SYSTEM-WIDE PARAMETERS
                                    Switch Name:
           Emergency Extension Forwarding (min): 10
         Enable Inter-Gateway Alternate Routing? n
Enable Dial Plan Transparency in Survivable Mode? n
                             COR to Use for DPT: station
               EC500 Routing in Survivable Mode: dpt-then-ec500
MALICIOUS CALL TRACE PARAMETERS
              Apply MCT Warning Tone? n MCT Voice Recorder Trunk Group:
     Delay Sending RELease (seconds): 0
SEND ALL CALLS OPTIONS
    Send All Calls Applies to: station Auto Inspect on Send All Calls? n
             Preserve previous AUX Work button states after deactivation? n
UNIVERSAL CALL ID
    Create Universal Call ID (UCID)? y
                                          UCID Network Node ID: 27
```

Navigate to **Page 13**, and enable **Send UCID to ASAI**. This parameter allows for the universal call ID to be sent to ICE.

```
change system-parameters features
                                                               Page 13 of 20
                        FEATURE-RELATED SYSTEM PARAMETERS
CALL CENTER MISCELLANEOUS
          Callr-info Display Timer (sec): 10
                        Clear Callr-info: next-call
       Allow Ringer-off with Auto-Answer? n
   Reporting for PC Non-Predictive Calls? n
           Agent/Caller Disconnect Tones? n
         Interruptible Aux Notification Timer (sec): 3
            Zip Tone Burst for Callmaster Endpoints: double
 ASAI
           Copy ASAI UUI During Conference/Transfer? y
       Call Classification After Answer Supervision? y
                                   Send UCID to ASAI? y
         For ASAI Send DTMF Tone to Call Originator? y
 Send Connect Event to ASAI For Announcement Answer? n
```

#### 5.4. Obtain Reason Codes

For contact centers that use reason codes, enter the "change reason-code-names" command to display the configured reason codes. Make a note of the reason codes, which will be used later to configure ICE.

```
Page 1 of 1
change reason-code-names
                                  REASON CODE NAMES
                             Aux Work/
                                                    Logout
                          Interruptible?
        Reason Code 1: Lunch
Reason Code 2: Break
                                          /n End Session
                                          /n
        Reason Code 3:
                                          /n
        Reason Code 4:
                                          /n
        Reason Code 5:
Reason Code 6:
Reason Code 7:
                                          /n
                                          /n
                                          /n
        Reason Code 8:
                                          /n
        Reason Code 9:
                                          /n
  Default Reason Code:
```

## 6. Configure Avaya Aura® Application Enablement Services

This section provides the procedures for configuring Application Enablement Services. The procedures include the following areas:

- Launch OAM interface
- Verify license
- Administer TSAPI link
- Disable security database
- Restart service
- Administer InGenius user
- Administer ports

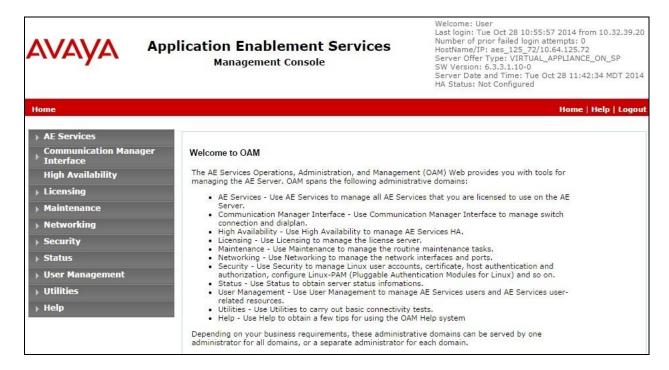
#### 6.1. Launch OAM Interface

Access the OAM web-based interface by using the URL "https://ip-address" in an Internet browser window, where "ip-address" is the IP address of the Application Enablement Services server.

The **Please login here** screen is displayed. Log in using the appropriate credentials.

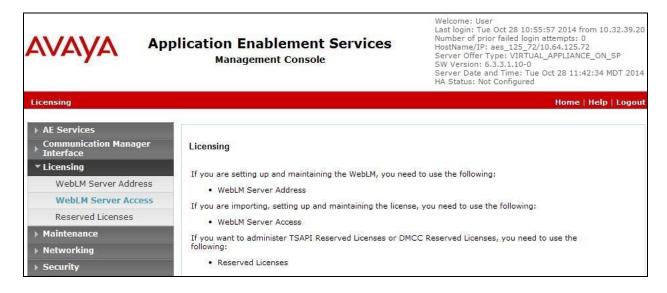


The **Welcome to OAM** screen is displayed next.



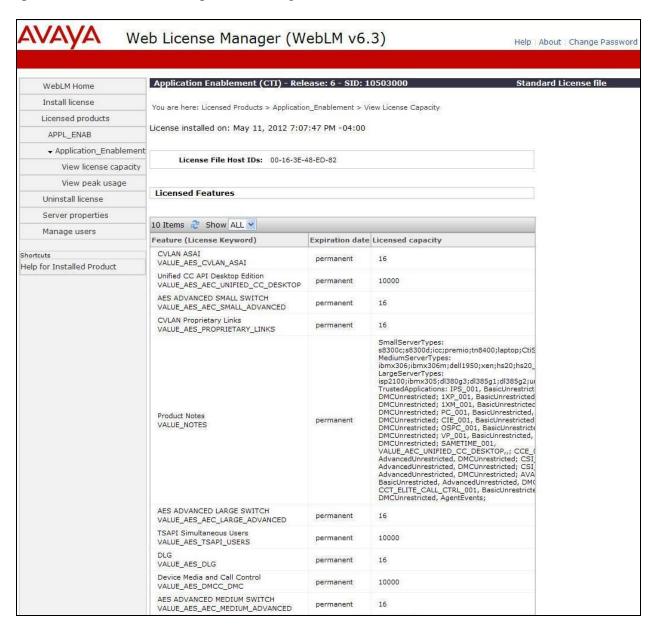
### 6.2. Verify License

Select Licensing  $\rightarrow$  WebLM Server Access in the left pane, to display the Web License Manager pop-up screen (not shown), and log in using the appropriate credentials.



The Web License Manager screen below is displayed. Select Licensed products → APPL\_ENAB → Application\_Enablement in the left pane, to display the Application Enablement (CTI) screen in the right pane.

Verify that there are sufficient licenses for **TSAPI Simultaneous Users**, as shown below. Note that the TSAPI license is used for device monitoring and call control via DMCC, and that no specific DMCC license is required for integration with ICE.



#### 6.3. Administer TSAPI Link

Select **AE Services** → **TSAPI** → **TSAPI Links** from the left pane of the **Management Console**, to administer a TSAPI link. The **TSAPI Links** screen is displayed, as shown below. Click **Add Link**.



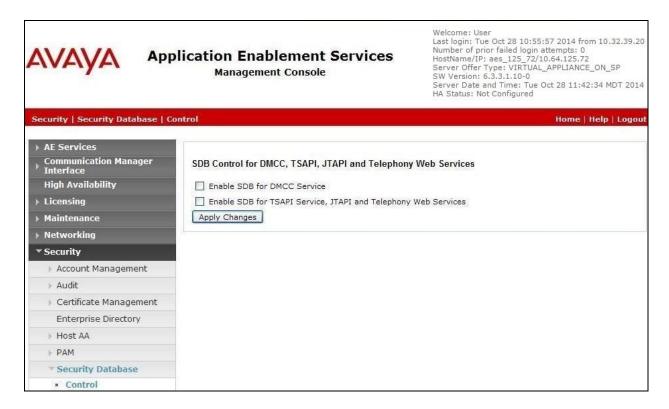
The **Add TSAPI Links** screen is displayed next.

The **Link** field is only local to the Application Enablement Services server, and may be set to any available number. For **Switch Connection**, select the relevant switch connection from the drop-down list. In this case, the existing switch connection "S8800" is selected. For **Switch CTI Link Number**, select the CTI link number from **Section 5.2**. Retain the default values in the remaining fields.



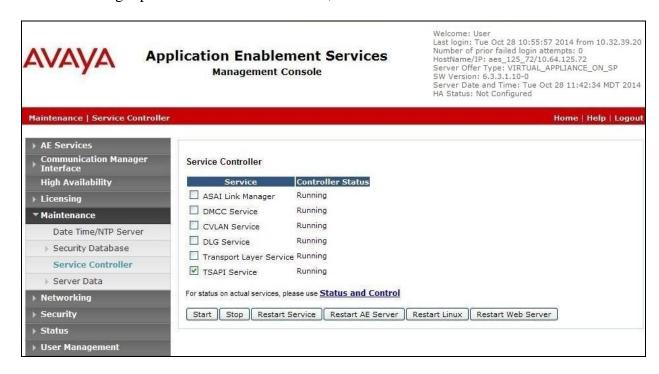
## 6.4. Disable Security Database

Select Security  $\rightarrow$  Security Database  $\rightarrow$  Control from the left pane, to display the SDB Control for DMCC, TSAPI, JTAPI and Telephony Web Services screen in the right pane. Uncheck both fields below.



#### 6.5. Restart Service

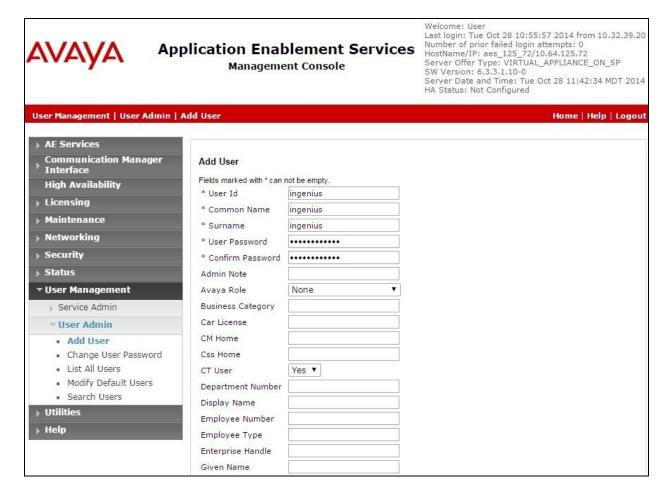
Select Maintenance  $\rightarrow$  Service Controller from the left pane, to display the Service Controller screen in the right pane. Check TSAPI Service, and click Restart Service.



#### 6.6. Administer InGenius User

Select User Management  $\rightarrow$  User Admin  $\rightarrow$  Add User from the left pane, to display the Add User screen in the right pane.

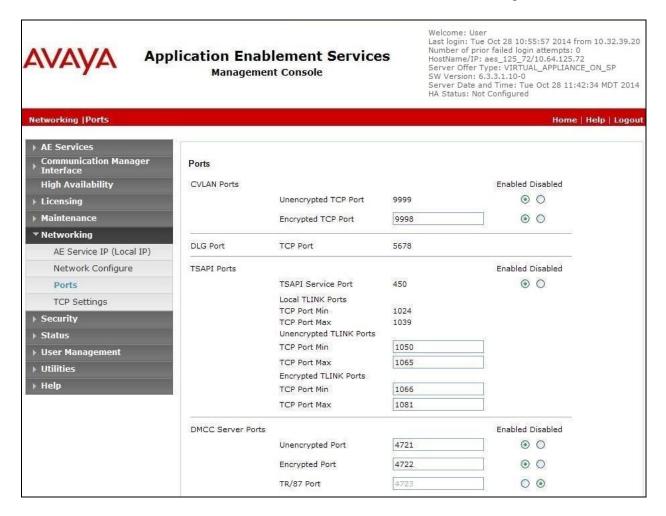
Enter desired values for **User Id**, **Common Name**, **Surname**, **User Password**, and **Confirm Password**. For **CT User**, select "Yes" from the drop-down list. Retain the default value in the remaining fields.



#### 6.7. Administer Ports

Select **Networking \rightarrow Ports** from the left pane, to display the **Ports** screen in the right pane.

In the **DMCC Server Ports** section, select the radio button for **Encrypted Port** under the **Enabled** column, as shown below. Retain the default values in the remaining fields.



## 7. Configure InGenius Connector Enterprise

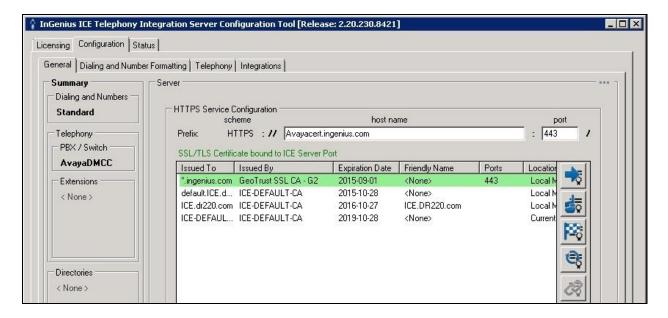
This section provides the procedures for configuring ICE. The procedures include the following areas:

- Launch configuration tool
- Administer dialing and number formatting
- Administer telephony
- Start service
- Obtain CTI adapter URL

This section assumes the Connector Enterprise Open CTI package has been installed, with Call Centre created, and users created and assigned to the Call Centre. Refer to reference [3] for more details.

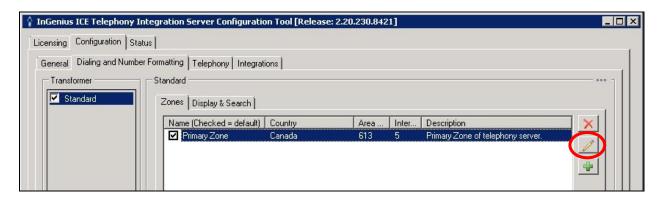
## 7.1. Launch Configuration Tool

From the ICE server, select Start → All Programs → InGenius → InGenius Connector Enterprise → Configuration Tool to display the InGenius ICE Telephony Integration Server Configuration Tool screen below.



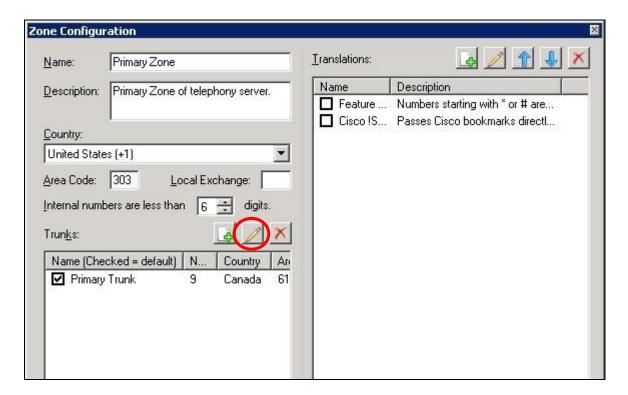
## 7.2. Administer Dialing and Number Formatting

Select Configuration  $\rightarrow$  Dialing and Number Formatting from the top menu, followed by the **Zones** tab. Select the default entry, and click the **Edit translation** icon shown below.

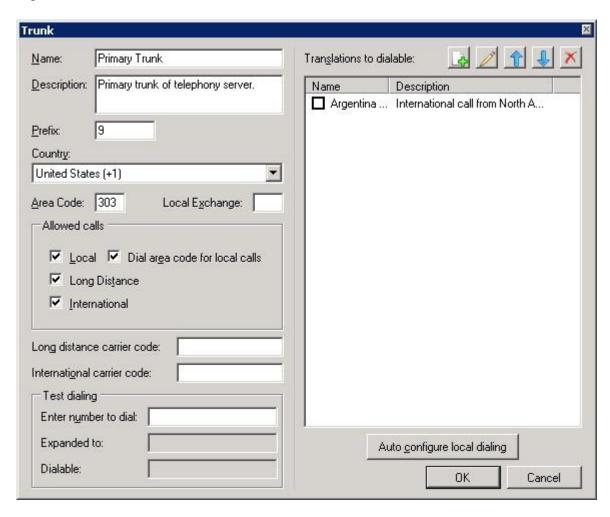


The **Zone Configuration** screen is displayed next. For **Country**, **Area Code**, and **Internal numbers are less than**, select the values to match the network configuration. Retain the default values in the remaining fields.

Select the default entry in the **Trunks** sub-section, and click on the **Edit Trunk** icon shown below.



The **Trunk** screen is displayed. Follow reference [4] to update trunk parameter values to match the network configuration. The screenshot below shows the values used in the compliance testing.



## 7.3. Administer Telephony

The InGenius ICE Telephony Integration Server Configuration Tool screen is displayed again. Select Configuration → Telephony from the top menu, followed by the Connection Info tab to display the screen below.

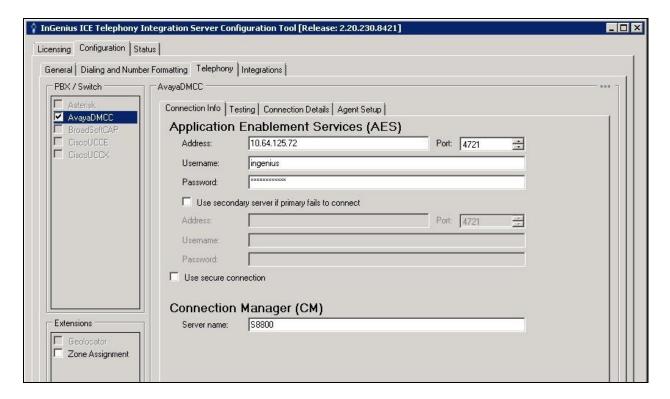
Enter the following values for the specified fields, and retain the default values in the remaining fields.

• Address: The IP address of Application Enablement Services.

• **Username:** The InGenius user credentials from **Section 6.6**.

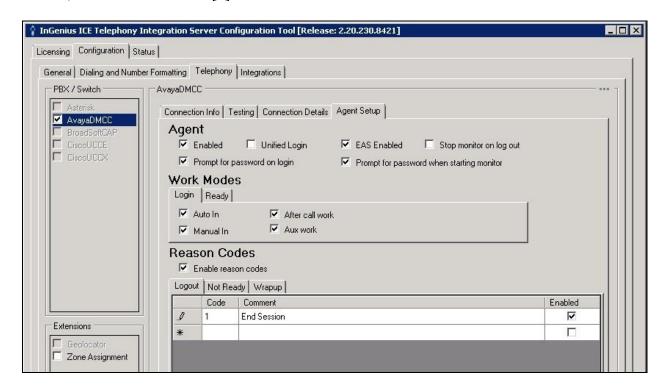
• **Password:** The InGenius user credentials from **Section 6.6**.

• Server name: The relevant switch connection name from Section 6.3.

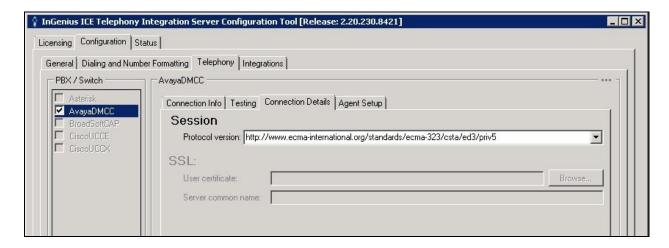


Select the **Agent Setup** tab to display the screen below. Follow reference [4] to update parameters in the **Agent** and **Work Modes** sub-sections to the proper settings. The screenshot below shows the values used in the compliance testing.

For contact centers that use reason codes, check **Enable reason codes** in the **Reason Codes** subsection, and follow reference [4] to create reason code entries to match **Section 5.4**.



Select the **Connection Details** tab to display the screen below. For **Protocol version**, retain the default value shown below.



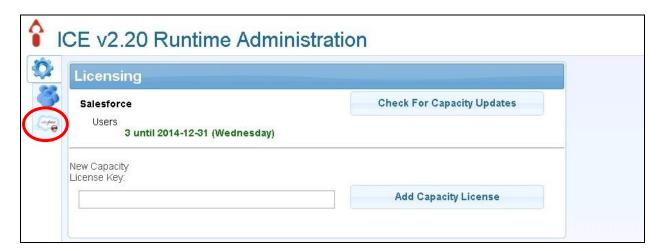
### 7.4. Start Service

Select **Status** from the top menu to display the screen below, and click **Start Service**. After starting the service, click on the icon associated with the runtime URL shown below.



## 7.5. Obtain CTI Adapter URL

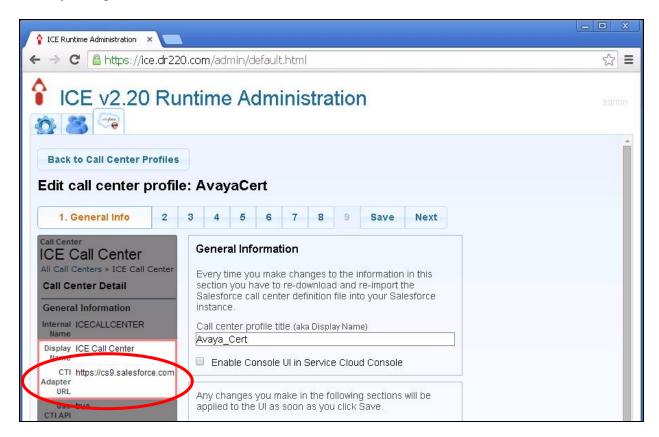
A browser is launched and displays the ICE v2.20 Runtime Administration screen. Click on the Salesforce icon from the left pane.



The screen is updated, showing a list of pre-configured profiles. Click on the **Edit** icon associated with the proper profile.



The screen is updated as shown below. Make a note of the **CTI Adapter URL**, which will be used by the agents with Salesforce.com.



## 8. Verification Steps

This section provides the tests that can be performed to verify proper configuration of Communication Manager, Application Enablement Services, and ICE.

## 8.1. Verify Avaya Aura® Communication Manager

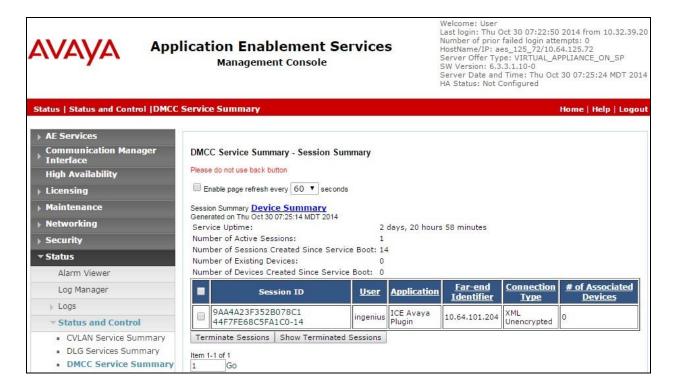
On Communication Manager, verify the status of the administered CTI link by using the "status aesvcs cti-link" command. Verify that the **Service State** is "established" for the CTI link number administered in **Section 5.2**, as shown below.

statu	ıs aesvcs	cti-li	nk			
AE SERVICES CTI LINK STATUS						
CTI Link	Version	Mnt Busy	AE Services Server	Service State	Msgs Sent	Msgs Rcvd
1 2	6	no no	aes_125_72	down established	0 665	0 665

## 8.2. Verify Avaya Aura® Application Enablement Services

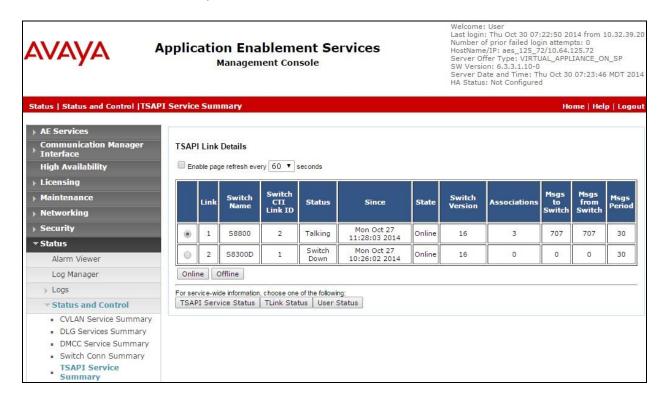
On Application Enablement Services, verify the status of the DMCC link by selecting **Status** → **Status and Control** → **DMCC Service Summary** from the left pane. The **DMCC Service Summary** − **Session Summary** screen is displayed.

Verify the **User** column shows an active session with the InGenius user name from **Section 6.6**.



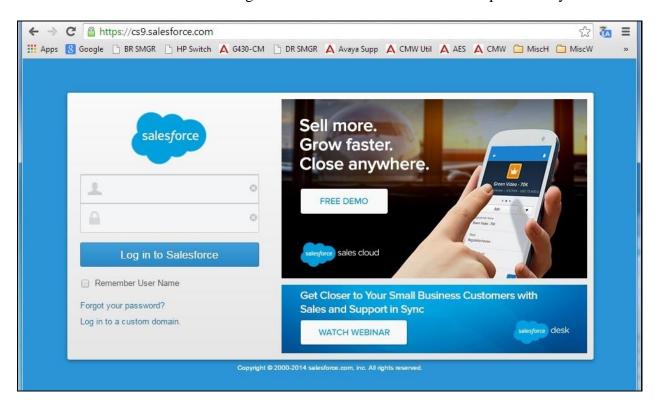
Verify the status of the TSAPI link by selecting **Status** → **Status** and **Control** → **TSAPI Service Summary** from the left pane. The **TSAPI Link Details** screen is displayed.

Verify the **Status** is "Talking" for the TSAPI link administered in **Section 6.3**, and that the **Associations** column reflects the number of agents from **Section 3** that are currently logged into ICE and therefore monitored, in this case "3".

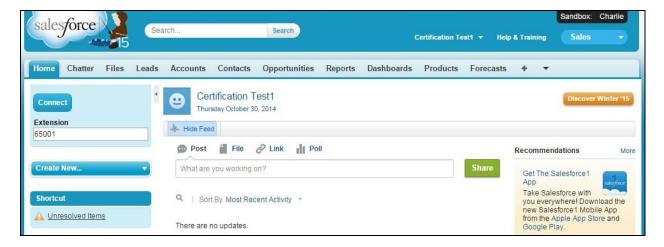


## 8.3. Verify InGenius Connector Enterprise

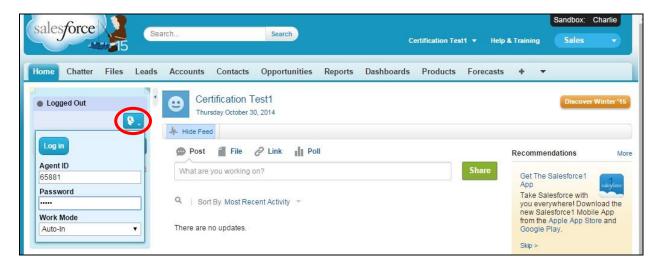
From the agent PC, launch an Internet browser window and enter the CTI adapter URL from **Section 7.5** for Salesforce.com. Log in with the relevant user credentials provided by InGenius.



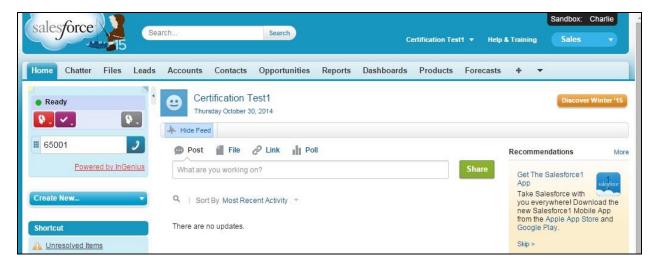
The screen below is displayed next. In the left pane, enter the relevant agent station extension from **Section 3**, and click **Connect**.



The left pane is updated, as shown below. Click on the **Log in** drop-down, to display additional parameters. For **Agent ID** and **Password**, enter the relevant credentials from **Section 3**. For **Work Mode**, select the desired work mode, in this case "Auto-In". Click **Log in**.



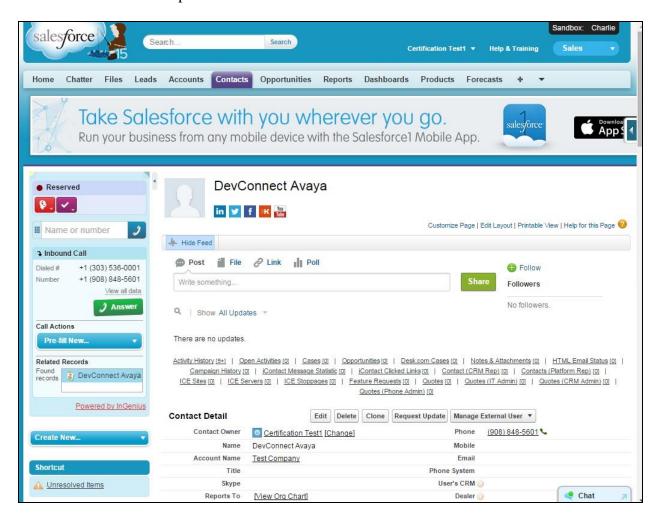
Verify that the left pane is updated showing the agent in the **Ready** state.



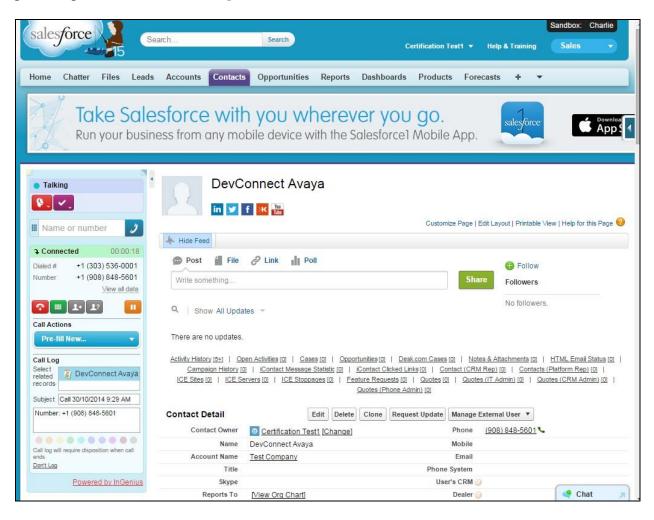
Make an incoming ACD call. Verify that the left pane of the available agent is updated to reflect **Reserved** and **Inbound Call**, along with proper call information. Also verify that the right pane is populated with the uniquely matching contact record associated with the PSTN caller number, as shown below.

In the event that there is more than one contact record matching to the PSTN caller number, then all records will be presented in the **Related Records** sub-section in the left pane, and the agent will need to manually select the pertinent one to populate in the right pane.

Click **Answer** in the left pane.



Verify that the agent is connected to the PSTN caller with two-way talk paths, and that the left pane is updated to reflect **Talking** and **Connected**, as shown below.



### 9. Conclusion

These Application Notes describe the configuration steps required for InGenius Connector Enterprise 2.20 to successfully interoperate with Avaya Aura® Communication Manager 6.3 and Avaya Aura® Application Enablement Services 6.3 using Salesforce.com. All feature and serviceability test cases were completed with observations noted in **Section 2.2**.

#### 10. Additional References

This section references the product documentation relevant to these Application Notes.

- **1.** Administering Avaya Aura® Communication Manager, Document 03-300509, Issue 10, Release 6.3, June 2014, available at http://support.avaya.com.
- **2.** Avaya Aura® Application Enablement Services Administration and Maintenance Guide, Release 6.3, 02-300357, June 2014, available at <a href="http://support.avaya.com">http://support.avaya.com</a>.
- **3.** InGenius Connector Enterprise for Salesforce Server Installation Guide for IT Administrator, Revised June 2014, Version 2.20.234, available at <a href="http://go.ingenius.com/iceavayasalesforceinstallguide">http://go.ingenius.com/iceavayasalesforceinstallguide</a>.
- **4.** InGenius Connector Enterprise for Salesforce and Avaya Aura Communications Manager User Guide, Revised June 2014, Version 2.20.234, available at <a href="http://go.ingenius.com/iceavayasalesforceuserguide">http://go.ingenius.com/iceavayasalesforceuserguide</a>.

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