

Avaya Solution & Interoperability Test Lab

Application Notes for Tenfold 3.3 with Avaya Aura® Communication Manager 8.1 and Avaya Aura® Application Enablement Services 8.1 using Salesforce.com – Issue 1.0

Abstract

These Application Notes describe the configuration steps required for Tenfold 3.3 to interoperate with Avaya Aura® Communication Manager 8.1 and Avaya Aura® Application Enablement Services 8.1 using Salesforce.com. Tenfold is a solution that unifies a customer's phone system and CRM platform.

In the compliance testing, Tenfold used the Device, Media, and Call Control interface from Avaya Aura® Application Enablement Services to monitor skill groups and agent stations on Avaya Aura® Communication Manager to provide screen pop, call control, and Click to Dial features from agent desktops that were connected to Tenfold and Salesforce.com.

Readers should pay attention to **Section 2**, in particular the scope of testing as outlined in **Section 2.1** as well as any observations noted in **Section 2.2**, to ensure that their own use cases are adequately covered by this scope and results.

Information in these Application Notes has been obtained through DevConnect compliance testing and additional technical discussions. Testing was conducted via the DevConnect Program at the Avaya Solution and Interoperability Test Lab.

1. Introduction

These Application Notes describe the configuration steps required for Tenfold 3.3 to interoperate with Avaya Aura® Communication Manager 8.1 and Avaya Aura® Application Enablement Services 8.1 using Salesforce.com. Tenfold is a solution that unifies a customer's phone system and CRM platform.

In the compliance testing, Tenfold used the Device, Media, and Call Control (DMCC) interface from Application Enablement Services to monitor skill groups and agent stations on Communication Manager to provide screen pop, call control, and Click to Dial features from agent desktops connected to Tenfold and Salesforce.com.

The Tenfold solution consisted of Tenfold Cloud Connect server, Tenfold Cloud hosted on Google Cloud, and Tenfold Embedded UI on Salesforce.com. Tenfold Cloud Connect server is the component that uses DMCC to integrate with Application Enablement Services and resides on a local server provided by Avaya as part of field deployment.

In the compliance testing, each agent desktop used web browser to connect to Tenfold Cloud Connect server, Tenfold Cloud and Salesforce.com.

Upon notification of a call delivered to an agent via DMCC, Tenfold Cloud Connect server shares the information with Tenfold Cloud, which in turn polls the relevant contact record from Salesforce.com and pushes the contact record data onto the agent desktop.

2. General Test Approach and Test Results

The feature test cases were performed both automatically and manually. Upon start of the application, Tenfold automatically used DMCC to monitor skill groups and query agent login information. Upon an agent log in, Tenfold used set agent state to log the agent into the ACD on Communication Manager and requested device monitoring.

For the manual part of testing, incoming ACD calls were placed with available agents that have web browser connections to Tenfold Cloud Connect server, Tenfold Cloud and Salesforce.com. All necessary call actions were initiated from the agent desktops and/or telephones. The Click to Dial calls were initiated by clicking on the contact phone number displayed on the agent desktops from the Salesforce.com web page.

The serviceability test cases were performed manually by disconnecting/reconnecting the Ethernet connection to the Tenfold Cloud Connect server.

DevConnect Compliance Testing is conducted jointly by Avaya and DevConnect members. The jointly-defined test plan focuses on exercising APIs and/or standards-based interfaces pertinent to the interoperability of the tested products and their functionalities. DevConnect Compliance Testing is not intended to substitute full product performance or feature testing performed by DevConnect members, nor is it to be construed as an endorsement by Avaya of the suitability or completeness of a DevConnect member's solution.

Avaya recommends our customers implement Avaya solutions using appropriate security and encryption capabilities enabled by our products. The testing referenced in these DevConnect Application Notes included the enablement of supported encryption capabilities in the Avaya products. Readers should consult the appropriate Avaya product documentation for further information regarding security and encryption capabilities supported by those Avaya products.

Support for these security and encryption capabilities in any non-Avaya solution component is the responsibility of each individual vendor. Readers should consult the appropriate vendor-supplied product documentation for more information regarding those products.

For the testing associated with this Application Note, the interface between Avaya systems and Tenfold did not include use of any specific encryption features as requested by Tenfold.

2.1. Interoperability Compliance Testing

The interoperability compliance test included feature and serviceability testing.

The feature testing focused on verifying the following on Tenfold:

- Use of DMCC logical device services to set agent states, including log in, log out, and work mode changes with support for reason codes and pending aux work.
- Use of DMCC monitoring services to monitor skill groups and agent stations.
- Use of DMCC call control services to support call control and Click to Dial features.
- Proper handling of call scenarios involving inbound, outbound, internal, external, ACD, non-ACD, screen pop, drop, hold/resume, multiple agents, blind/attended transfer, attended conference, long duration, send DTMF, Click to Dial from contact phone number, pending aux work, and reason codes.

The serviceability testing focused on verifying the ability of Tenfold to recover from adverse conditions, such as disconnecting/reconnecting the Ethernet connection to the Tenfold Cloud Connect server.

2.2. Test Results

All test cases were executed, and the following were observations on Tenfold:

- The current Tenfold release does not support SIP agents.
- The current Tenfold release does not support transfer/conference of call to PSTN destination.
- Upon initial log in to the ACD, the Tenfold agent desktop reflected "Unavailable Meeting" instead of "Unavailable" where "Meeting" is associated with the first configured reason code. This can be resolved by configuration change on the Tenfold Cloud to remove the read-only default setting associated with "Unavailable".
- By design, Tenfold established two separate DMCC sessions with Application Enablement Services, one for device monitoring and call control and the other for agent state queries.
- By design, after an agent logs out of ACD, Tenfold, and Salesforce.com, Tenfold retained the monitoring on the associated agent station.
- In the conference scenario, when the PSTN party drops from the conference first, each agent desktop continued to reflect connection to the PSTN party.
- After a few Ethernet disruptions to the Tenfold Cloud Connect server, skill group monitors were removed and not re-established. This did not appear to have any negative impact to desktop reflection and handling of subsequent calls.
- For a call that experienced a 60 second Ethernet disruption to the Tenfold Cloud Connect server, the call cannot be dropped from the agent desktop post link recovery. The workaround is to use the agent telephone to drop the active call.
- After a busy out and release of CTI link on Communication Manager, active device
 monitors were removed on Communication Manager and Application Enablement Services
 and were not re-established by Tenfold. The workaround is for the administrator to
 manually restart the tcc.service on the Tenfold Cloud Connect server.

2.3. Support

Technical support on Tenfold can be obtained through the following:

• **Phone:** (415) 599-1170

• Email: support@tenfold.com

• Web: https://www.tenfold.com/support-center

3. Reference Configuration

The configuration used for the compliance testing is shown in **Figure 1**. The detailed administration of basic connectivity between Communication Manager and Application Enablement Services, and of call center devices are not the focus of these Application Notes and will not be described.

In the compliance testing, Tenfold monitored the skill groups and agent stations shown in the table below.

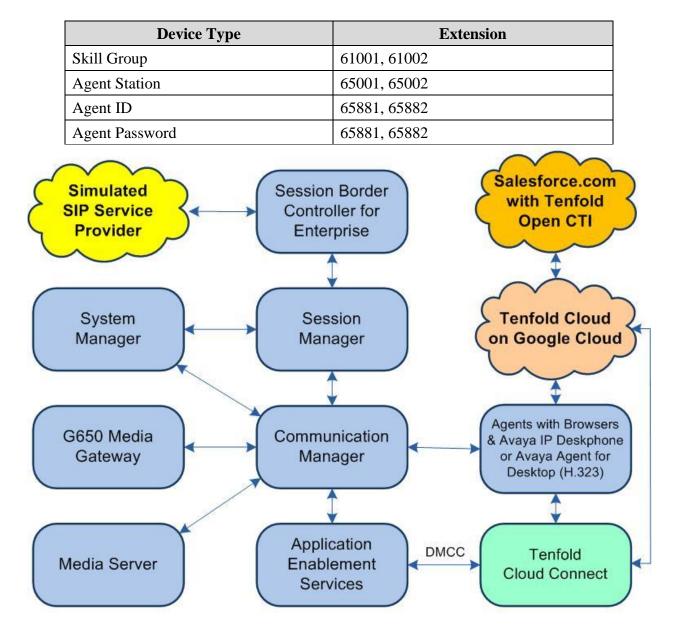


Figure 1: Compliance Testing Configuration

4. Equipment and Software Validated

The following equipment and software were used for the sample configuration provided:

Equipment/Software	Release/Version
Avaya Aura® Communication Manager in Virtual Environment	8.1.3 (8.1.3.0.1.890.26685)
Avaya G650 Media Gateway	NA
Avaya Aura® Media Server in Virtual Environment	8.0.2.138
Avaya Aura® Application Enablement Services in Virtual Environment	8.1.3 (8.1.3.0.0.25-0)
Avaya Aura® Session Manager in Virtual Environment	8.1.3 (8.1.3.0.813014)
Avaya Aura® System Manager in Virtual Environment	8.1.3 (8.1.3.0.1012091)
Avaya Session Border Controller for Enterprise in Virtual Environment	8.1.2 (8.1.2.0-31-19809)
Avaya Agent for Desktop (H.323)	2.0.6.0.10
Avaya 9611G & J179 IP Deskphone (H.323)	6.8502
Tenfold Cloud Connect on Avaya Linux RedHat • Avaya DMCC XML	3.3.0 8.2.64-AV14EP8 8.0.1
Tenfold Cloud	NA
Tenfold Embedded UI on Salesforce.com	4.60.0 Summer 21

5. Configure Avaya Aura® Communication Manager

This section provides the procedures for configuring Communication Manager. The procedures include the following areas:

- Verify license
- Administer CTI link
- Obtain reason codes
- Obtain skill group data

5.1. Verify License

Log in to the System Access Terminal to verify that the Communication Manager license has proper permissions for features illustrated in these Application Notes. Use the "display system-parameters customer-options" command to verify that the Computer Telephony Adjunct Links customer option is set to "y" on Page 4. If this option is not set to "y", then contact the Avaya sales team or business partner for a proper license file.

```
display system-parameters customer-options
                                                              Page
                                                                     4 of 12
                               OPTIONAL FEATURES
   Abbreviated Dialing Enhanced List? y
                                                Audible Message Waiting? y
       Access Security Gateway (ASG)? n
                                                Authorization Codes? y
       Analog Trunk Incoming Call ID? y
                                                              CAS Branch? n
A/D Grp/Sys List Dialing Start at 01? y
                                                               CAS Main? n
Answer Supervision by Call Classifier? y
                                                       Change COR by FAC? n
                                ARS? y Computer Telephony Adjunct Links? y
                ARS/AAR Partitioning? y Cvg Of Calls Redirected Off-net? y
         ARS/AAR Dialing without FAC? y
                                                            DCS (Basic)? y
                                                      DCS Call Coverage? y
         ASAI Link Core Capabilities? y
         ASAI Link Plus Capabilities? y
                                                    DCS with Rerouting? y
```

5.2. Administer CTI Link

Add a CTI link using the "add cti-link n" command, where "n" is an available CTI link number. Enter an available extension number in the **Extension** field. Note that the CTI link number and extension number may vary.

Enter "**ADJ-IP**" in the **Type** field, and a descriptive name in the **Name** field. Default values may be used in the remaining fields.

```
add cti-link 1

CTI Link

CTI Link: 1

Extension: 60111

Type: ADJ-IP

COR: 1

Name: AES CTI Link

Unicode Name? n
```

5.3. Obtain Reason Codes

For customers that use reason codes, enter the "change reason-code-names" command to display the configured reason codes. Make a note of the **Aux Work** reason codes, which will be used later to configure Tenfold.

```
Page 1 of
change reason-code-names
                                REASON CODE NAMES
                           Aux Work/
                                                Logout
                        Interruptible?
                                       /n
       Reason Code 1: Meeting
       Reason Code 2: Lunch
                                       /n
       Reason Code 3:
                                       /n
       Reason Code 4:
                                       /n
       Reason Code 5:
Reason Code 6:
Reason Code 7:
                                       /n
                                       /n
                                     /n Other
                                       /n
       Reason Code 8:
       Reason Code 9:
                                       /n
 Default Reason Code:
```

5.4. Obtain Skill Group Data

Use the "**list hunt-group**" command to display a list of pre-configured hunt and skill groups. Make a note of the **Name** and **Ext** for the skill groups from **Section 3**, which will be used later to configure Tenfold.

```
list hunt-group
                            HUNT GROUPS
Grp
    Name/
                  Grp
                                         No. Cov Notif/ Dom Message
No.
                         MEAS Vec MCH Que Mem Path Ctg Adj Ctrl Center
    Ext
                  Type
1
    CM Sales Skill
    61001
                  ucd-mia y/I SK none y 0
                                                               n
    CM Support Skill
2
    61002
                  ucd-mia y/I SK none y 0
                                                  n
```

6. Configure Avaya Aura® Application Enablement Services

This section provides the procedures for configuring Application Enablement Services. The procedures include the following areas:

- Launch OAM interface
- Verify license
- Administer TSAPI link
- Administer Tenfold user
- Administer security database
- Administer ports
- Restart services

6.1. Launch OAM Interface

Access the OAM web-based interface by using the URL "https://ip-address" in an Internet browser window, where "ip-address" is the IP address of the Application Enablement Services server.

The **Please login here** screen is displayed. Log in using the appropriate credentials.



The **Welcome to OAM** screen is displayed next.



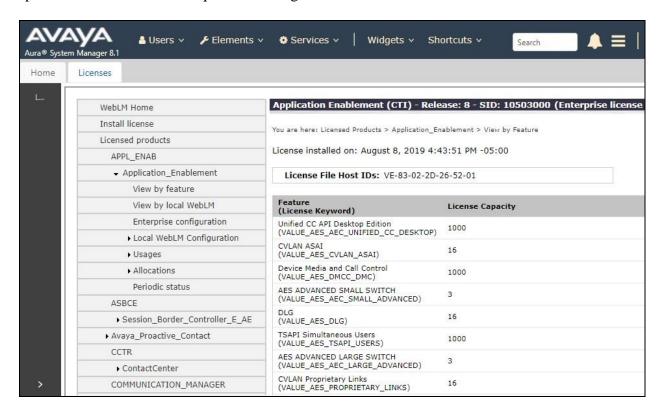
6.2. Verify License

Select **Licensing** \rightarrow **WebLM Server Access** in the left pane, to display the applicable WebLM server log in screen (not shown). Log in using the appropriate credentials and navigate to display installed licenses (not shown).



Select Licensed products \rightarrow APPL_ENAB \rightarrow Application_Enablement in the left pane, to display the Application Enablement (CTI) screen in the right pane.

Verify that there are sufficient licenses for **TSAPI Simultaneous Users**, as shown below. Note that the TSAPI license is used for device monitoring and call control via DMCC, and that no specific DMCC license is required for integration with Tenfold.



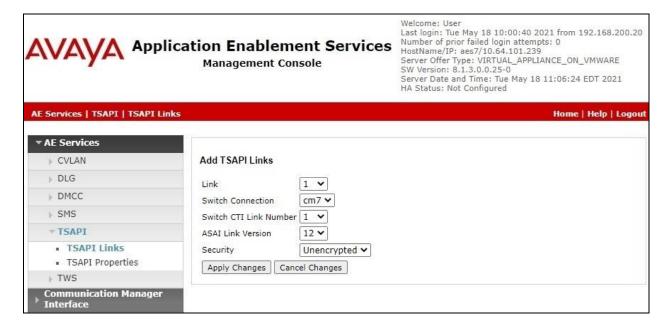
6.3. Administer TSAPI Link

Select **AE Services** → **TSAPI** → **TSAPI Links** from the left pane of the **Management Console**, to administer a TSAPI link. The **TSAPI Links** screen is displayed, as shown below. Click **Add Link**.



The **Add TSAPI Links** screen is displayed next.

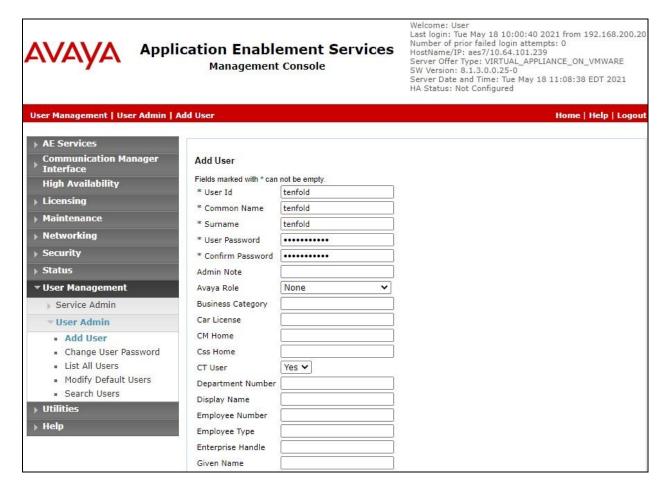
The **Link** field is only local to the Application Enablement Services server and may be set to any available number. For **Switch Connection**, select the relevant switch connection from the dropdown list. In this case, the existing switch connection "**cm7**" is selected. For **Switch CTI Link Number**, select the CTI link number from **Section 5.2**. Retain the default values in the remaining fields.



6.4. Administer Tenfold User

Select User Management \rightarrow User Admin \rightarrow Add User from the left pane, to display the Add User screen in the right pane.

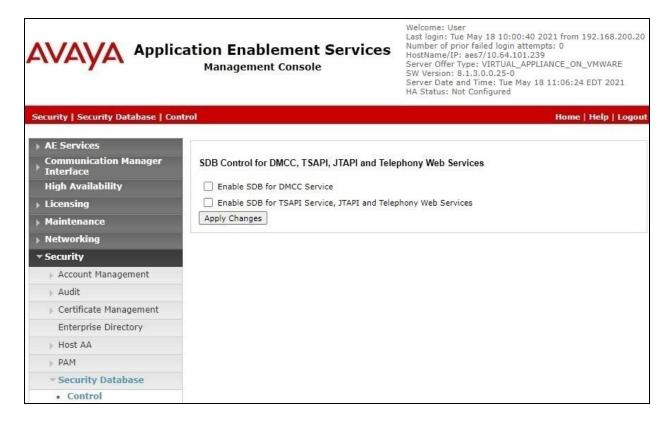
Enter desired values for **User Id**, **Common Name**, **Surname**, **User Password**, and **Confirm Password**. For **CT User**, select "**Yes**" from the drop-down list. Retain the default value in the remaining fields.



6.5. Administer Security Database

Select Security \rightarrow Security Database \rightarrow Control from the left pane, to display the SDB Control for DMCC, TSAPI, JTAPI and Telephony Web Services screen in the right pane. Make certain that both parameters are unchecked, as shown below.

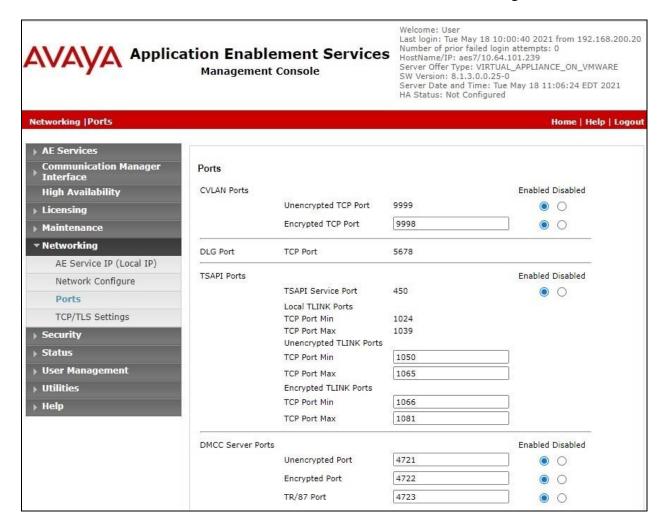
In the case that the security database is used by the customer with parameters already enabled, then follow reference [2] to configure access privileges for the Tenfold user from **Section 6.4**.



6.6. Administer Ports

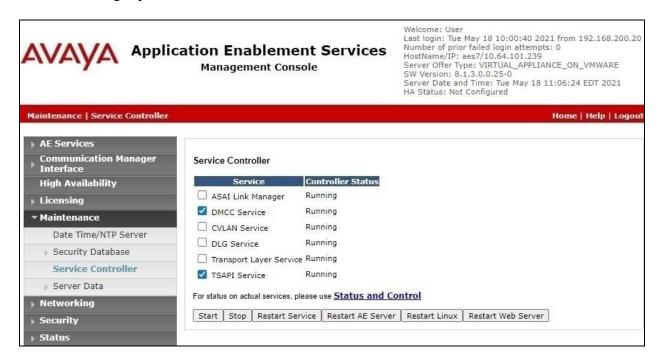
Select **Networking \rightarrow Ports** from the left pane, to display the **Ports** screen in the right pane.

In the **DMCC Server Ports** section, select the radio button for **Unencrypted Port** under the **Enabled** column, as shown below. Retain the default values in the remaining fields.



6.7. Restart Services

Select Maintenance \rightarrow Service Controller from the left pane, to display the Service Controller screen in the right pane. Check DMCC Service and TSAPI Service and click Restart Service.



7. Configure Tenfold

This section provides the procedures for configuring Tenfold. The procedures include the following areas:

- Administer config.properties
- Restart service

Prior to integration, Tenfold consults with the customer to create needed configuration file depending on customer use of agent status features, dialing rules, internal phone extension lengths, etc.

The configuration of Tenfold is performed by the Tenfold Implementation team and the procedural steps are presented in these Application Notes for information purposes only.

7.1. Administer config.properties

Log in to the Linux shell of Tenfold via SSH. Navigate to the **/opt/tenfold/tcc** directory and open the **config.properties** file with a text editor such as **vi**.

[xxxx@dr-tenfold ~]\$ cd /opt/tenfold/tcc
[xxxx@dr-tenfold tcc]# sudo vi config.properties

Navigate to the **avayaaes** sub-section. Enter the following values for the specified fields and retain the default values for the remaining fields.

• **skill.extension:** Skill sequence starting with 1 and name and extension from **Section 5.4**.

• **duration:** Recommended session and refresh duration in seconds by Tenfold.

• callserver: IP address of Communication Manager.

switchname: The switch connection name from Section 6.3.
cmapi.server.ip: IP address of Application Enablement Services.
cmapi.username: The Tenfold user credentials from Section 6.4.
cmapi.password: The Tenfold user credentials from Section 6.4.
access.code: Comment out these two parameters since not used.

reason: Reason code names from Section 5.3.
reasoncode: Reason code values from Section 5.3.

```
avayaaes.skill.extension=[{"id":"1","name":"CM Sales
Skill", "extension": "61001"}, {"id": "2", "name": "CM Support Skill", "extension": "61002"}]
avayaaes.agentstatus.requested.session.duration=7200
avayaaes.agentstatus.session.refresh.duration=7200
avayaaes=true
avayaaes.callserver=10.64.101.236
avayaaes.switchname=cm7
avayaaes.cmapi.server.ip=10.64.101.239
avayaaes.cmapi.username=tenfold
avayaaes.cmapi.password=Tenfold123!
avayaaes.ignoreexternaladdress=false
#avayaaes.login.agent.feature.access.code=120
#avayaaes.logout.agent.feature.access.code=125
## AE Server client connection port: 4721(non-SSL) or 4722(SSL)
avayaaes.cmapi.server.port=4721
## Legal values for cmapil.secure are true (for port 4722) and false (for port 4721).
avayaaes.cmapi.secure=false
##conference mode
##mode1 is send a 3 connected event
##mode2 is 2 connected
avayaaes.conferencemode=mode2
avayaaes.agentstatus.notready=NotReady
avayaaes.agentstatus.notready.reason=Meeting,Lunch
avayaaes.agentstatus.notready.reasoncode=1,2
avayaaes.agentstatus.logoutstatuses=LoggedOut
avayaaes.agentstatus.loginstatuses=LoggedIn
avayaaes.agentstatus.wrapupstatuses=WorkingAfterCall
avayaaes.agentstatus.userreadystatuses=Ready
```

Restart the **tcc.service** as shown below.

```
[xxxx@dr-tenfold tcc]# sudo systemctl restart tcc.service
```

8. Verification Steps

This section provides the tests that can be performed to verify proper configuration of Communication Manager, Application Enablement Services, and Tenfold.

8.1. Verify Avaya Aura® Communication Manager

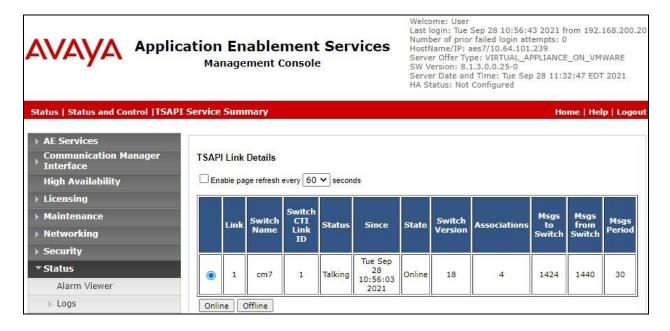
On Communication Manager, verify status of the administered CTI link by using the "status aesvcs cti-link" command. Verify that the Service State is "established" for the CTI link number administered in Section 5.2, as shown below.

statu	status aesvcs cti-link							
AE SERVICES CTI LINK STATUS								
CTI Link	Version	Mnt Busy	AE Services Server	Service State	Msgs Sent	Rcvd		
1	12	no	aes7	established	1440	1424		

8.2. Verify Avaya Aura® Application Enablement Services

On Application Enablement Services, verify status of the TSAPI service by selecting **Status Status and Control TSAPI Service Summary** (not shown) from the left pane. The **TSAPI Link Details** screen is displayed.

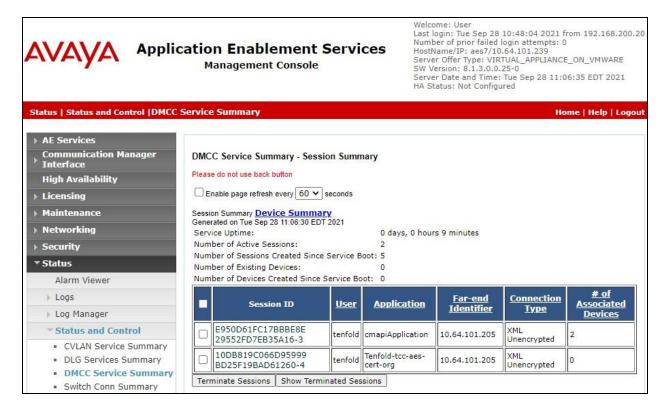
Verify that the **Status** is "**Talking**" for the TSAPI link administered in **Section 6.3**, and that the **Associations** column reflects the number of monitored skill groups and agents that have been logged in from **Section 3**, in this case "4".



Verify the status of the DMCC service by selecting Status → Status and Control → DMCC Service Summary from the left pane. The DMCC Service Summary – Session Summary screen is displayed.

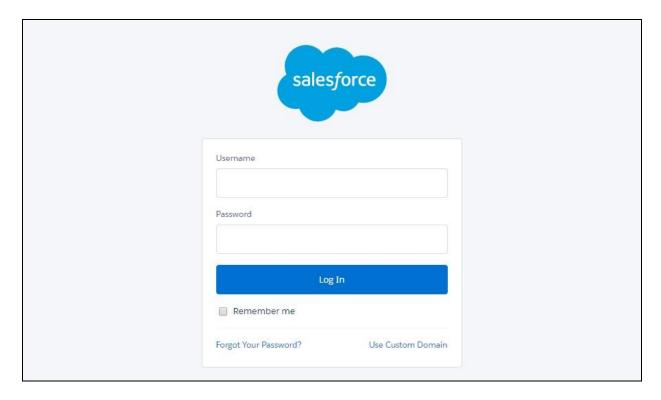
Verify the **User** column shows two active sessions with the Tenfold user name from **Section 6.4** and that the session with "**cmapiApplication**" reflects the number of agents that have been logged in in the # **of Associated Devices**.

Note that the "**cmapiApplication**" session is used by Tenfold for device monitoring and call control, and the "**Tenfold-tcc-aes-cert-org**" session is used by Tenfold for agent state queries.

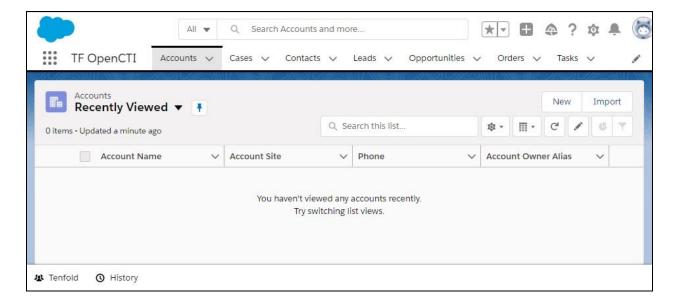


8.3. Verify Tenfold

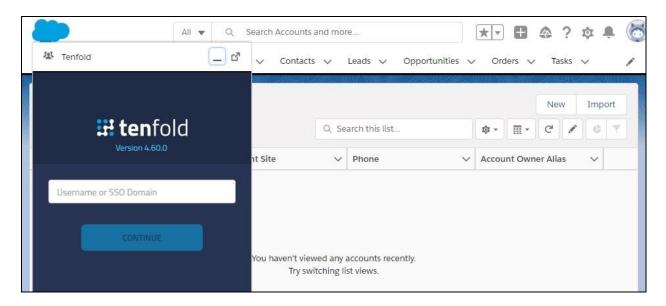
From an agent PC, launch an Internet browser window and enter the URL provided by the end customer for Salesforce.com. Log in with the relevant user credentials provided by the end customer.



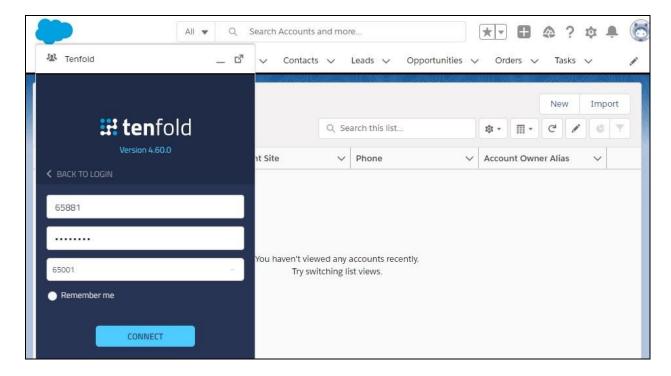
The screen below is displayed next. Select **Tenfold** from the bottom of screen.



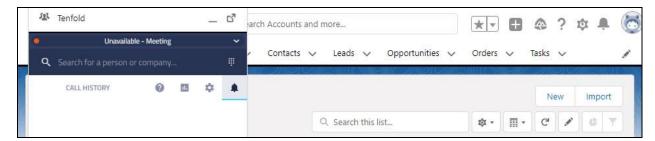
The **Tenfold** screen is displayed. Log in with the appropriate credentials provided by Tenfold.



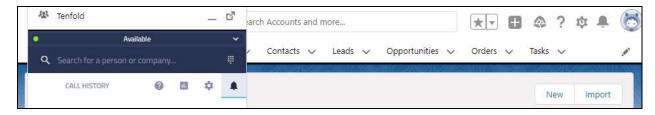
The **Tenfold** screen below is displayed next. Enter the relevant agent ID, agent password, and station extension from **Section 3** and click **CONNECT**.



Verify that the **Tenfold** screen is updated as shown below. Expand the drop-down icon next to **Unavailable – Meeting** and select **Available** (not shown).

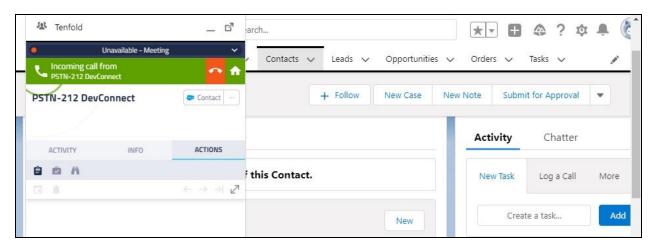


Verify that the **Tenfold** screen is updated to reflect **Available**.

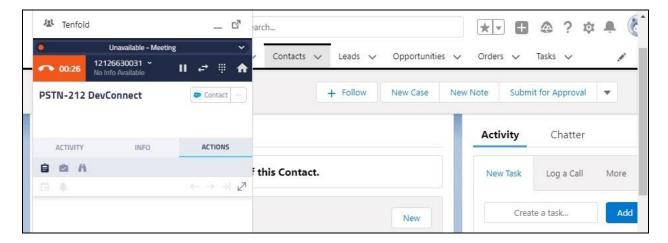


Make an incoming ACD call from the PSTN. Verify that the **Tenfold** screen is updated to reflect the incoming call. Also verify that the name obtained from the uniquely matching contact record associated with the PSTN caller number is displayed as shown below, in this case "PSTN-212 DevConnect".

Click on the green incoming call area on the **Tenfold** screen to answer the call.



Verify that the agent is connected to the PSTN caller with two-way talk path, and that the **Tenfold** screen is updated to reflect a connected call along with the number of the PSTN caller as shown below.



9. Conclusion

These Application Notes describe the configuration steps required for Tenfold 3.3 to successfully interoperate with Avaya Aura® Communication Manager 8.1.3 and Avaya Aura® Application Enablement Services 8.1.3 using Salesforce.com. All feature and serviceability test cases were completed with observations noted in **Section 2.2**.

10. Additional References

This section references the product documentation relevant to these Application Notes.

- **1.** *Administering Avaya Aura*® *Communication Manager*, Release 8.1.x, Issue 8, November 2020, available at http://support.avaya.com.
- **2.** Administering Avaya Aura® Application Enablement Services, Release 8.1.x, Issue 8, December 2020, available at http://support.avaya.com.
- **3.** Avaya AES Integration Overview, available upon request to Tenfold Support.
- **4.** *User Documentation*, available upon request to Tenfold Support.

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